### **Speakers**

Marcel Baartman Clingendael Institute



Since 2016 working for Clingendael as a Senior Economist, worked before for Royal Bank of Scotland and ABN Amro Bank.

Frans Cleton KPMG management Consultants



Responsible for Treasury and Commodity Risk Management advisory services. More than 20 years' experience as Treasurer.

Frits de Groot VNO-NCW

Works more than 20 Years for Dutch employer's organization VNO-NCW in several positions. Has sustainability and renewable energy in his portfolio.

Arjan Veerhoek Rabobank

With Rabobank since
2011 as the Commodity Specialist in
servicing clients in mitigating their
price risk on energy, metals and
agricultural commodities.

Jaap Borst Tata Steel

Held several positions in the economics and markets area with Tata Steel and its predecessors. Currently Head Commodity Risk Policy & Intelligence.

Richard Cornielje Co-Owner KYOS

Active since 1994 in
Treasury (Currency & Interest) and
Commodity Risk Management areas.
Focus on industrial companies with
multiple price risk related exposures.

Han Tetteroo, Bavaria

Held several positions in procurement and now 8 years with Bavaria, currently in the role of Global Procurement Director responsible for all procurement activities worldwide.

To register:

Please send an e-mail to cornielje@kyos.com

Confirm your attendance before 21 June 2017



# **Seminar:**

Managing Commodity Risk effectively – today and tomorrow!













## SEMINAR: Managing Commodity Risks effectively—today and tomorrow



KPMG, Rabobank and KYOS cordially invite you to attend our free seminar "Managing Commodity Risk effectively – today and tomorrow"

Donald Trump is putting his own American citizens first. The UK has now officially initiated the Brexit process. China's strategy to acquire companies all over the world is seen as a threat...in other words we are living in a very volatile political environment. Commodity prices are influenced by these political developments and are therefore expected to remain volatile as well. As a result managing your exposure toward commodity prices should be a very important topic on the agenda for a lot of companies. What is a sustainable strategy to deal with these challenges?

Don't miss out on this seminar! Several speakers will enlighten you on the various aspects that influence commodity risks. Each presenter will zoom in on a different angle and will bring you useful insights that you can apply to your own situation.

Subjects that will be covered at the seminar:

- Geopolitics and the effect on commodity prices
- · Effective hedging of Commodity Risks
- How should organizations deal with risk management?
- The importance of analyses and reporting at Commodity Exposure
- Commodity Risk in practice: two case studies Bavaria and Tata Steel

After the seminar you will have the opportunity to meet up with the presenters and other participants at the reception.







Date Seminar: Wednesday 28 June 2017

#### Location:

Rabobank Croeselaan 18 3500 HG Utrecht

#### To register:

Please send an email to cornielje@kyos.com

Confirm your attendance before:

21 June 2017

#### Agenda:

13.15	Dogiotrotion	participants
	Registration	i DailiCiDailiS

13.50	Welcome	
	Richard Cornielie	KVOS

#### 14.00 The impact of geopolitics on commodity markets Marcel Baartman - Instituut Clingendael

14.30	Commodity risk management in steel industry:
	iron ore
	Jaan Borst – Tata Steel

14.50	Hedging of price risks
	Arian Veerhoek - Rabobank

15.10	Bavaria brewery and their views on mitigating ri	sks
	Han Tetteroo – Bavaria	

15.30 Governance of Risk Management : the quest for an integrated approach Frans Cleton - KPMG

15.50 - 16.10 Break

16.10 How to improve cash flow forecasting Richard Cornielje – KYOS

16.30 Panel Discussion Led by Frits de Groot – NCO-NCW

17.00 Reception

18.00 End