



London - 20 September 2022

Ewout Eijkelenboom

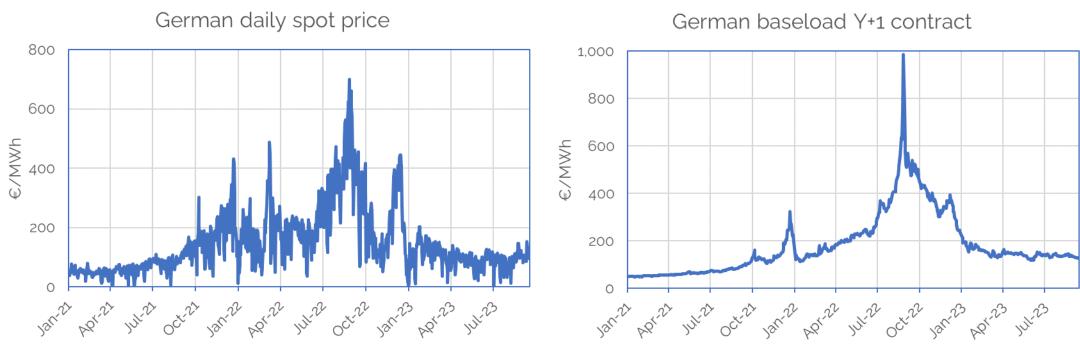
KYOS Energy Analytics





Why risk management?

Electricity prices are extremely volatile!



And players are more and more affected by it!

- Reduced role subsidy schemes
- Merchant exposure



Risk Management



Players in renewable sector need to develop skills and tools already used by <u>utilities/traders!</u>







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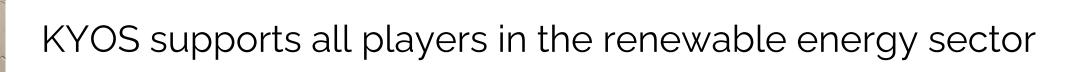
- International client base across Europe, plus Americas and Japan
- 35+ people, headquarter Haarlem, The Netherlands
- More than 100 corporate clients for its software services





KYOS renewable energy services





Project developer

Bank or investor

Utility or Aggregator

Corporate offtaker

Software

- KYOS Analytical Platform complete software system to price and manage renewable assets and PPAs
- Make long-term power price projections and perform what-if analysis
- Monitor and manage a complete portfolio of assets, PPAs and hedges
- Analyse different hedging strategies before entering in new deals
- Obtain detailed risk reports for managers, investors and analysts

Advisory

- Get valuation support during PPA negotiation and M&A activities
- Get regular PPA valuations for accounting and trading purposes
- Get support with arbitration cases, re-financing and re-powering
- Get advice on PPA hedging strategies



KYOS Energy Analytics



• Some useful (free) publications









See: https://www.kyos.com/knowledge-center/

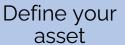


An analytical approach to manage market risks



Systematic risk assessment framework





Create simulations

Set-up PPA and hedges

Risk analysis

- Historical data
- Expected P50
 - Given
 - Estimated by model
- Capture rate development
 - Estimated by model
 - Own views to test sensitivities

- Forward curve
- Accurate model
- Calibration
- Multiple commodities to portfolio view
- Simulate <u>price</u> and <u>volumes!!</u>

- Capture PPA details
- Standard contracts
- Flexible!



Risk analysis



Define your asset

Create simulations

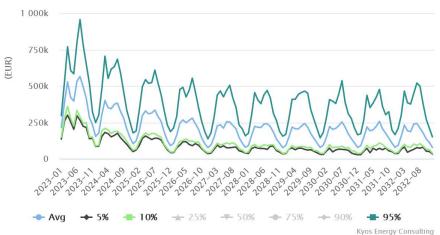
Set-up PPA and hedges

Risk analysis

- Cashflow/earnings distribution
 - Aggregated over longer time horizon
 - On monthly level
- Unhedged asset
- Hedged asset
- Portfolio effect
 - Assets in different locations/countries and technologies
- Clear metrics, e.g. EaR









How does this help you?



Pre-deal/FID

- Financing:
 - Monthly cashflow distribution gives view on worse case project cashflows
 - Help to assess DSCR
- Structure your PPA:
 - Change PPA parameters and see impact on risk distribution
- Holistic portfolio view
 - How does this asset change overall portfolio risk? (technology/location diversification)

Asset in operation

- Risk reporting
 - Continuous monitoring of expected revenues in changing markets
- Test portfolio adjustments
 - Assess effect of additional hedges on risk profile
- Implement portfolio adjustments



Example



Example: risk management to grow portfolio

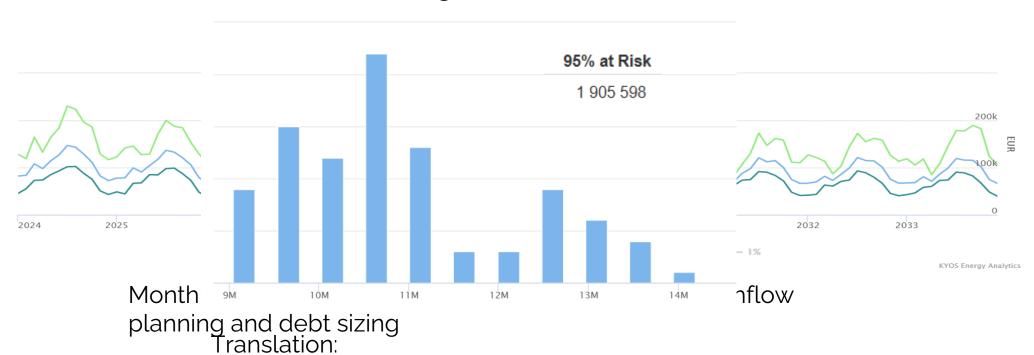
- IPP with asset in Spain. Looking to expand into Italy
- Question to answer: what is effect on my overall risk profile?
- To consider:
 - Current risk profile
 - Risk of new asset
 - Combined risk profile
- Challenges:
 - Incorporate correlations: locations, technologies.
 - Requires robust and accurate simulation engine!!



Current portfolio

- Step 1 look at current risk profile.
 - Spanish wind asset hedged with 75% PaP PPA at fixed price

Total earnings distribution

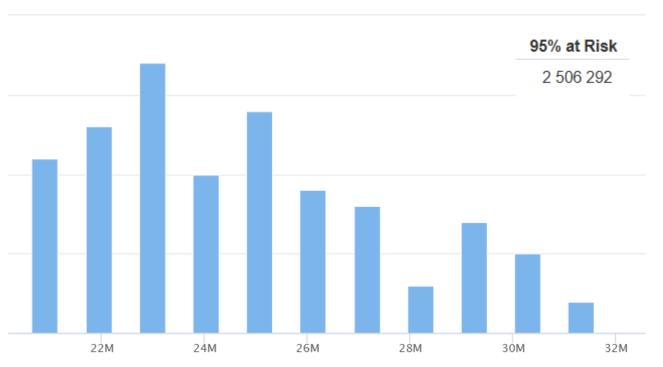


There is a 5% probability that your realized earnings will be more than €1.9mln below current expected earnings



Analyse new asset

- Step 2 look at risk profile of planned Italian wind asset.
 - For simplicity also with 75% PaP PPA at fixed price
 - Same valuation logic
 - Take care of Italian zones...



EaR Spain: €1.9mln EaR Italy: €2.5mln

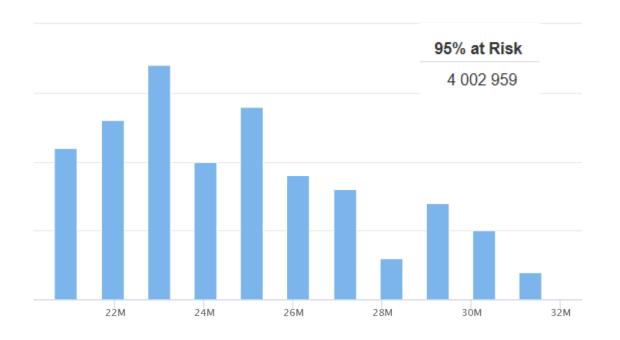
Total EaR: €4.4mln?



Portfolio analysis



- Step 3 Portfolio view
 - Combine both geographies in one risk assessment
 - Requires <u>correlated set of price and volume simulations of both countries!</u>
 - Assess combined earnings distribution



EaR Spain: €1.9mln EaR Italy: €2.5mln

Total EaR: €4.0mln -> 10% portfolio effect!

In other words: actual risk of adding Italian PV asset is less than expected.
Allows for more investments!



Summary



Understanding market exposure more and more important

To understand the market, offtakers

To be able to grow more with same capital

 Renewable players need to be ready for this -> "think and act like a trader"

Requires resources and systems!







We look forward to supporting you with the right tools and advice!



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